

IBM Client Reference



SANAD Cooperative Insurance and Reinsurance JSC

Synopsis: *An insurance company in Saudi Arabia eliminates downtime, increases accessibility and performance and improves operating efficiency while reducing IT costs by more than 50 percent when it works with IBM Advanced Business Partner Arkan Integrated Solutions to implement three IBM System x3650 M4 servers and two IBM Storwize V3700 devices to provide a more reliable and robust IT infrastructure*

Location: Riyadh, Saudi Arabia

Industry: Insurance

URL: <http://www.sanad.com.sa>

Client Background:

SANAD Cooperative Insurance and Reinsurance JSC is a comprehensive insurance services and product provider in Saudi Arabia. Headquartered in Riyadh, the company offers its customers health, property, casualty, motor, marine and general accident insurance.

Business Need:

SANAD Cooperative Insurance and Reinsurance JSC suffered frequent unplanned power outages and IT disruptions that often led to data loss. The company also faced a high risk of exposure to viruses and cyberattacks as a result of this recurring downtime. SANAD sought a more reliable, higher-performing IT infrastructure to increase operating efficiency and minimize downtime and exposure.

Solution:

SANAD engaged IBM Advanced Business Partner Arkan Integrated Solutions to implement three IBM System x3650 M4 servers and two IBM Storwize V3700 devices. The client installed all three System x3650 M4 servers and one of the Storwize V3700 devices in its main production system to provide a more

reliable IT infrastructure. Arkan Integrated Solutions migrated the previous three server solutions and installed the other Storwize V3700 device in the client's disaster recovery environment. The System x3650 M4 servers run Hyper-V software, which enables seamless synchronization and switching between the production and disaster recovery sites. Furthermore, the client uses Microsoft Hyper-V software to virtualize all physical servers to help reduce maintenance requirements and increase availability.

Benefits of the Solution:

By working with IBM Advanced Business Partner Arkan Integrated Solutions to implement three IBM System x3650 M4 servers and two IBM Storwize V3700 devices, SANAD acquired a more reliable and robust IT infrastructure to support its business operations. The solution provided significantly higher accessibility and increased performance. The solution has nearly eliminated downtime, enabling the client to maintain continuous business operations for improved operating efficiency. With the solution in place, the client saved more than 50 percent in IT costs. Finally, SANAD simplified system management and accelerated new application deployment processes.